

**Innovation !
Quality !
Value !**

NEWSLETTER

Dear Colleagues,
Welcome to the **July** newsletter.

1/2 year results of Dumor

- Sales progression of 23% over year -1
- Margin stable
- Inventory increased by using retained earnings to 240.000€ at sales value
- Order fill rate June 100%
- Parts fill rate June 96%

NEW PRODUCTS

Guildfast

A new concept in NC controlled guiding machines

No need to print onto the sheet like on other machines

The **Guildfast** will print the guiding directly onto the sheet

No need to have a special rip, a basic PC and standard software will do just fine

Table top machine requiring less than 1/2 M² of space

Low cost and instant set up

Available from September

NC-GUILDFAST



[Click to see the webpage](#)

[PDF documentation click here](#)



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Fairs just done

Poland

7 machines sold off the stand
2 new dealers

France

8 machines sold off the stand
3 new dealers

Fairs to come after the summer

Italy and Germany

E- shots

We will be starting a Pan European client awareness program using site SEO and e- shots in 4 main markets

If you want to be a beneficiary of the leads generated become a Dumor dealer and gain leads!!!

Holiday period

There will be full machines and parts coverage during July and August

Have fun and a happy holiday

Have fun in June and remember you always make more margin with Dumor products!

Dumor crew



www.dumor.be