

**Innovation !
Quality !
Value !**

DUMOR!

NEWSLETTER

Dear Colleagues,
Welcome to the **June** newsletter.

Well the Euro seems to have bottomed out with the USD and shows a slight recovery... maybe the EU will do something right for a change??

NEW PRODUCT

Lightning- Strike

This new development is destined to outperform other more expensive brands of multi finisher, while costing about 40%less

Some main features:

- Speed over 7500/hr with deep pile feeding +> 4 times the pile of other brands so you stop 4 times less...
- Formats to 900 mm
- Cross and linear strike perf => ideal for tickets / tear offs
- Suitable for most NCR (autocopy) type papers
- Priced at least 40% less than the nearest equivalent product

LIGHTNING-STRIKE

The PDF documentation is attached



<http://www.dumor.be/lightning-strike.html>



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New website www.dumor.be

The site is fully operational with links to videos and PDF, and some upcoming animated Gif's (to illustrate the processes) <http://dumor.be/easyflexi-fold.html>
As far as we are aware no other maker uses this kind of GIF, another first...

Special offers on the site

Each month, only on the site, there will be a special offer for the resellers
We will not pre announce the date of the offer so as to keep you looking at the site to catch it while you can

Use of "ebay"

Some new dealers will be using ebay in the near future for the products so don't be surprised if you find the products on this site ...
Maybe an idea for other dealers...?
The future is on-line

Fairs

Poland fair just completed and sold 7 units off the stand
Paris fair next week and we expect to do the same again
Next fairs *Sinsheim*, *Viscom Italy* and perhaps a *Nordic* fair

Fill rate may:

Due to the stock level being at an all time high (just a little topping off orders still to do)
=> Product orders 100%
=> Parts orders 95%

Fill rate is calculated from order fulfillment from stock withing 1 week of order being conformed(usually in 3 days)

Have fun in June and remember you always make more margin with Dumor products!

Dumor crew



www.dumor.be