



DUMOR!

**Value !
Quality !
Innovation !**

NEWSLETTER



Dear Friends and Colleagues

Here is an update on the **Dumor SRA3+cutters**

The Dumor **EZCUT46** the perfect solution for startups who need big cutter performance in a small package.

What it can do for your customers ?

- Cut to widths of 455 mm is longer than SRA3
- Cut to lengths of 460 mm
- Cut a stack to 48 mm
- Uses a swing cut like large industrial machines to better penetrate the paper pile.
- Uses a electric motor press to firmly hold the stack in place, the pressure is adjustable.
- Other inferior machines use a spring or hand press to hold the paper and that doesn't work well as the paper can move under cutting.



Full digital control backguage with 80 cut lines and 80 programs

- Push out function
- Lazer cut line
- Stainless steel front table
- Stand included in the price
- 2 year warranty
- Full parts stock in Belgium for next day delivery

Now lets see some other imported on the market and compare...

- Low cost china machines imported via Holland and Spain
- Cut width only 445 mm so too short for SRA3
- Spring press will not hold the paper in place and the cut line will move
- Very poor electronics are almost certain to fail within 3 months
- Limited programming
- Wobbly blade holder
- Warranty? ...whats that?
- Almost no spare parts backup in Europe...
- Basically will become a boat anchor....



LOCALLY MADE CUTTERS

430 mm cut width not enough for sra3

Manual backguage and paper press

35 mm paper pile

Stand is an option

No cut line marker

Cost without stand is similar to our cutter

480 mm cut width basic model

Manual backguage

Manual press

60 mm paper pile

No cut line marker

Stand optional

Cost is 30% more than our cutter

1 year warranty,

480 mm new model

Programming backguage and electric press

70 mm paper pile

Cut line marker

Stand included

Price is 2,5 times our sales price

1 year warranty; after that a main board will cost you more than the cost of our whole machine...

We are so confident about our cutters performance that we give our dealers a no quibble 2 year warranty on non wear parts, no one else comes close to offer that.

We are so confident that you will find the EZCUT a perfect solution for your sales program that we will offer (with certain conditions) dealers who have not yet tried the machine a sample for local trial.

Looking forward to your trial requests.

Dumor crew



www.dumor.be